

Job Description – Key Account Manager

Job Role: Key Account Manager Status: Full-time position

Location: United Kingdom, the Netherlands or Germany

To apply: Send your CV and other relevant material (portfolio, website, cover letter...)

<u>Are you ready to embark on a thrilling growth journey?</u> We have an exciting opportunity for a **Key Account Manager** based in the United Kingdom, the Netherlands or Germany! Immerse yourself in a dynamic, agile, and entrepreneurial environment, where impactful projects and client relationships are at the forefront.

Why Join Us?

At Redslim, we believe in fostering talent and creativity. We offer more than just a job; we provide a journey of skill-building and personal fulfillment. As a **Key Account Manager**, you will be the backbone of our projects managing multiple projects simultaneously with good attention to detail even in demanding situations and a hands-on attitude. You'll dive into a dynamic range of day-to-day tasks, supporting diverse clients and projects and transforming innovative ideas into reality.

What You'll Experience:

- Develop meaningful client relationships, driven by client satisfaction.
- Manage contractual documentation and lead key meetings with stakeholders.
- Contribute to a positive culture at Redslim, sharing ideas and collaborating as true partners.

What We're Looking For:

- Curiosity to explore and connect with key stakeholders in various roles.
- Previous industry experience in marketing insights, business intelligence, CPG, IT services, or data services.
- Familiarity with the Consumer Insights ecosystem and panel data methodology.
- Ability to work in a multi-cultural environment and build relationships across diverse backgrounds.
- Problem-solving mindset, impactful communication, and a team player.
- Fluent in English and open to travel up to 25% of the time.

Life at Redslim

• Flexible work environment within a cohesive and collaborative team



- Competitive package commensurate with experience (including substantial performance bonus)
- Annual All Staff gathering week, office parties, team offsite

What's Next

Redslim is constantly seeking new talents. You may already have the right skills we look for, come join us! We believe that people from different backgrounds and experiences can bring fresh ideas, thinking, and approaches that translate into effective and efficient ways of working. You're welcome at Redslim whatever your background is.

If you think this position is for you, please click the **Apply Now button!**

Redslim is an employer committed to **diversity** and **inclusion** in the workplace and equal opportunities for all. No personal characteristics should be a barrier to joining Redslim. We prohibit discrimination and harassment based on race, color, sex, religion, sexual orientation, national origin, disability, genetic information, pregnancy, or other personal characteristics. We ensure job advertisements are free from unintentional bias.